



1894-5 Cleghorn Street | Belize City | Belize, Central America
Tel: 501-224-4158 | Email: sales@madisco.bz

Vacancy for Sales Supervisor Location: Belize City

QUALIFICATION REQUIREMENT:

MINIMUM REQUIREMENTS: Bachelors Degree in Business. Minimum three (3) years experience in sales.

DUTIES AND RESPONSIBILITIES:

- Provide tourism industry partners (hotels, restaurants, resorts and bars) with daily operational needs.
- Achieve food and beverage marketing, sales and operational objectives by contributing recommendations for strategic plans.
- Assist with all department events (planning, budgeting, procurements and media).
- Seek out and conduct frequent visits to key food and beverage customers ensuring their needs are met and that our products are prominent.
- Visit tourist centers and areas in an effort to expand customer base for the department.
- Conduct frequent product knowledge sessions ensuring the sales team is kept knowledgeable of our products.
- Ensure that each salespersons' accounts for food and beverage are kept up to date and current and that collections are being done timely during territory visits.

KNOWLEDGE AND SKILLS:

- Speak and write Standard English, and communicate effectively, using clear, professional language. Spanish would be an asset.
- Must have a working vehicle, clean driving record and up to date driver's license – AB2.
- Strong Customer Service Skills, planning and sales skills to ensure all customer needs are met.
- Ability to communicate effectively with internal and external customers.
- Ability to work under pressure.
- Possess outstanding leadership skills and confidence.
- Organizational and time management skills.
- Proficiency in the use of computers, email and other electronic mediums.
- Ability to prioritize task and make sound decisions.
- Good Reporting Skills (Completes, delivers & shares reports on time).
- Flexibility– must be able to work after hours and on weekends.

KEY COMPETENCIES AND ATTITUDES:

- Candidate must have strong sales skills, be highly motivated, flexible and a strong team player.

Interested persons can send completed applications to vacancy@roesons.com

Subject: **MADISCO COMPANY LIMITED– Sales Supervisor (Belize City) - (Your Name)**
Application forms can be obtained at <https://madisco.bz/wp-content/uploads/2023/11/Fillable-Roe-Group-Application-Form-October-2023.pdf>

Only short-listed applicants will be contacted for interview.

Deadline: April 17th, 2026

JOB VACANCY